## Dynamic LIFTOFF Business Plans



LIFTOFF\_CORP Software

The goal of **LIFTOFF**.xlsm is to help larger entrepreneurs to create their own business plan using a more advanced Excel<sup>™</sup> workbook-based application. The main difference in what the **LIFTOFF**.xlsm corporate application provides is built-in intranet networking support based on Microsoft networking and server technology. This allows you to create a network or hierarchy of strategic business units that can create local plans to be consolidated "up the line" across divisions, lines of business, regions, and/or other hierarchy tiers to deliver an overarching view across the corporate entity. This process is based on file transfers, so that the risk of conflicts is minimized, and so that the data security rules across the intranet can be rigidly enforced.

This approach is typically available only in "**Done-With-You**" mode whereby the coach advises your authorized personnel how to install and structure consolidation tiers across your network, so we do not need access to your online production facilities to implement this operation.

The file transfers are based on exports from the lower tiers to designated regions on a network server, where higher tier consolidation processes can extract and apply the information into a given division, line of business, region, or other consolidation tier. You can cascade the data to higher intermediate tiers prior to finalizing the process for the corporate consolidated view. By using these file transfers, we minimize the risk of locking access to data or accessing data that have not yet been finalized at a lower tier.

The file transfers are managed using the simulation engine with special file transfer commands to bring the necessary data from the lower tier into the intermediate server storage, and from that intermediate server storage into the **LIFTOFF**.xlsm corporate application where it can be processed as normal planning data. This approach also allows the system to consolidate the information from different perspectives as parallel data streams focused on financial results, but also marketing and sales, or customer insight perspectives for lines of business or regions.

This option is available only by quotation based on a thorough understanding of your needs, the number of seats where data are processed, your network technology and server availability to accommodate this consolidation architecture.